





DB SCHENKER *skybridge* Speed meets efficiency

DB Schenker in China

China Sales Department

January 2009

Origin	Ship Mode	Transit Hub	Ship Mode	Destination
China		Dubai (DXB)		Europe
		Vancouver (YVR)		Canada & USA
		Los Angeles (LAX)		South America

DB SCHENKERskybridge Global network overview



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Key aspects

- Dedicated Sea/Air Operation Teams in China, Dubai, Europe and Americas
 - Full control over shipments as every part is handled by Schenker
 - Established service with high reliability
 - Track & Trace options for easy follow-up
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- For Shipper in Asia operated like a standard Ocean Shipment
 - For Consignee at Destination operated like a standard Air Import Shipment



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Air Freight Carrier Strategy at Dubai

- 2 Charters each week Ex Dubai operated by Emirates
 - **1st Charter:**
 - EK 9911
 - Aircraft Type: 747-400F
 - ETD Sunday
 - **2nd Charter:**
 - EK 9973
 - Aircraft Type: 747-400F
 - ETD Wednesday
- Other Commercial Flight Agreements
 - Emirates (EK)
 - Etihad (EY)
 - Lufthansa (LH) etc.



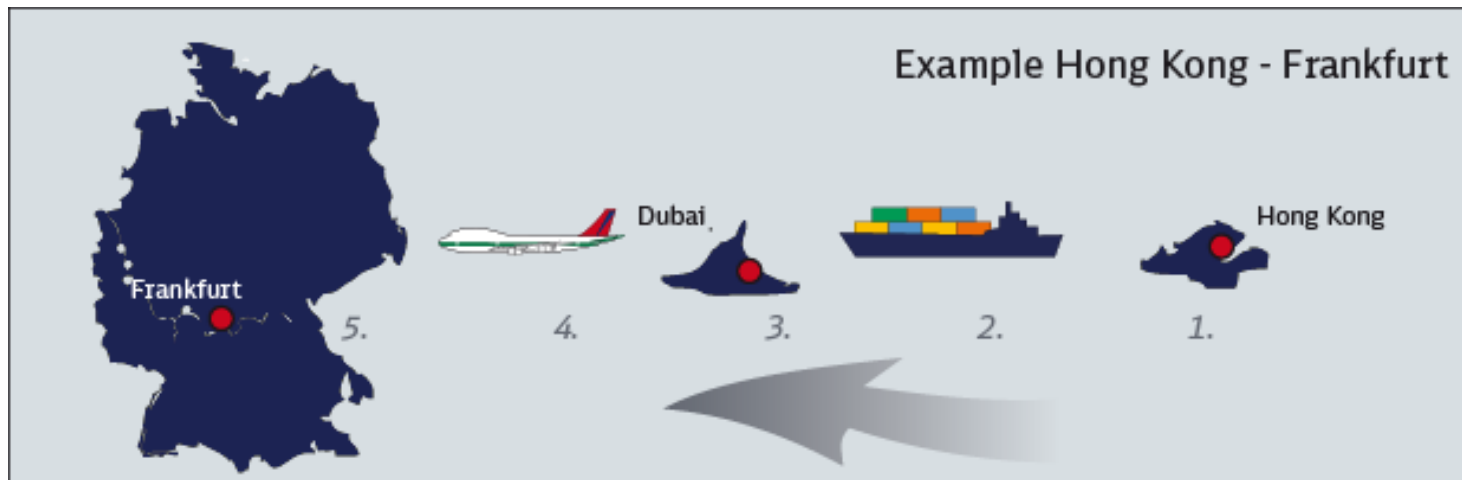
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An Introduction on the Process to Europe

How DB SCHENKER*skybridge* works:

1. Booking of the Sea / Air service one week prior to departure at origin
2. Ocean freight transportation (FCL or LCL) from origin in China to Dubai, UAE
3. Transfer of the shipment from seaport to airport within 24 working hours
4. Delivery as airfreight to final destination within one/two day
5. Customs clearance at destination and delivery to door (optional)

Example Hongkong - Frankfurt



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An Introduction on the Process to the Americas

How DB SCHENKER*skybridge* works:

1. Booking of the Sea / Air service one week prior to departure at origin
2. Ocean freight transportation (FCL or LCL) from origin in China to Vancouver/Los Angeles
3. Transfer of the shipment from seaport to airport within 48 working hours
4. Delivery as airfreight to final destination within one/two day
5. Customs clearance at destination and delivery to door (optional)

Example Hongkong – New York



Documentation Flows:

Legal Document

Customer: House Sea Waybill covers both sea and air leg
DB Schenker: Master bill of lading covers ocean leg ex Origin to Dubai;
Master air waybill covers air leg ex Dubai to Destination

Remarks: In order to better monitor the shipment, DB Schenker prepaid sea and air freight

Customs

Origin: Shipper normally does customs clearance/customs declaration;
Upon request, DB Schenker can check and provide customs services
Sea/Air Hub: All the shipments are pre-cleared to smoothen the transit handling
Destination: Assigned brokers normally do the customs clearance

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Transit times

- General Transit times to key EU airports

Origin	Ocean Transit Port to Port	Dubai port to *Destination	Total Transit to EU Gateway
HKG	10 Days	2 Days	12 Days
XMN	12 Days	2 Days	14 Days
SHA	14 Days	2 Days	16 Days
TAO	18 Days	2 Days	20 Days

e.g. Frankfurt / London / Gothenburg / Paris / Amsterdam

■ General Transit times commitment to North America

Origin	Ocean Transit Port to Port	Vancouver port to *Destination	Total Transit to NA Gateway
HKG	13 Days	3 Days	16-18 Days
SHA	15 Days	3 Days	18-19 Days

e.g. Toronto, Montreal and New York City

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Transit Time – Example – Hong Kong

Example Hongkong – Frankfurt (air freight), Hamburg (sea freight)

	Air Transport	Sea/Air Transport via DXB	Ocean Transport
Transit Time	4-6 days	12-13 days	25 days

Transit Time Summary ex HKG

- HKG - DXB - Europe >> 12 -13 days
- HKG - YVR - North America >> 16 -18 days
- HKG - LAX - South America >> 18 - 20 days

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Transit Time – Example - Shanghai

Example Shanghai – Frankfurt (air freight), Hamburg (sea freight)

	Air Transport	Sea/Air Transport via DXB	Ocean Transport
Transit Time	4-6 days	15-16 days	28 days

Transit Time Summary ex SHA

SHA - DXB - Europe >> 15 -16 days

SHA - YVR - North America >> 18 -20 days

SHA - LAX - South America >> 20 - 22 days

Thank you for your kind attention!

