

OCTOBER 2008

Is there a network that makes big things happen?



DB Schenker has the right answer for the future. No matter how complex and all-embracing tomorrow's logistical challenges and issues may be, our response is already a very clear YES. - we'll make it happen. This pledge to our customers is our short and succinct way of saying we're ready to meet their ever more discerning needs. YES. - it's a mindset we've been committed to for years.

Yes.

Over 88,000 employees in 2,000 locations in about 130 countries: DB Schenker operates an impressive global network. But that in itself does not make a company special. It's factors like sector-specific expertise, an intelligent modal split, and a wide range of value-added logistics services that make the difference. Not to mention the excellent quality and safety standards and internationally networked IT systems that complete the picture of DB Schenker's global professionalism. But our success - past, present, and

future - is above all due to the determination and commitment of our highly skilled and motivated workforce. All these factors have long since established DB Schenker as one of the top players in the international logistics world.

As a logistics provider, we constantly strive to find new responses to our customers' complex needs. We can be proud of our past record, but are determined to do even better in the future. We have just one goal: satisfied customers, and that's why our employees worldwide have just one answer to every question or request: YES. - we will make it happen!

Each and every one of us places customer satisfaction at the very top of our list of priorities. Which means that at all times you can depend on DB Schenker as your open gateway to the markets of this world!



DB Schenker launches regular services to China after the festivities for the Chinese New Year

DB Schenker, the transportation and logistics service provider of Deutsche Bahn, is to offer scheduled rail freight services to China after the festivities for the Chinese New Year in February. Under the product name of the Trans Eurasia Express, two container trains will initially travel weekly to link up China with Germany in less than 20 days. "Our endurance in pursuing this project is now paying off. Thanks to our cooperation with five other railways, including the Chinese and Russian railways, we are now able to open up an attractive and reliable new trade route for our customers between the markets in China and Central Europe. We are thus offering an attractive supplement to the slower ocean freight and the significantly more expensive air freight", said Hartmut Mehdorn, CEO and Chairman of the Management Board, on the arrival of the first Trans Eurasia Express in Hamburg on 6 October. In the north German port, a container train carrying products for Fujitsu Siemens Computers arrived after completing the 10,000-kilometre journey from Xiangtang in 17 days.



The first Trans Eurasia Express from China arrived in Hamburg on 6 October after successfully completing the journey in just 17 days.

DB Schenker experts monitored the container train's progress throughout the entire journey right up to its arrival in Hamburg: using the Global Positioning System (GPS), a mobile DB SCHENKERsmartbox keeps track of the position of the containers in the transportation chain. Integrated sensor technology also provides monitoring of the containers equipped with a smartbox and the load with respect to temperature, humidity, and vibrations, for example, in real time.

"With the introduction of the regular timetable and fixed departure times, this new link in our global network will enable us to offer a new level of quality in the trans-continental exchange of goods. At the same time, we are strengthening our technology leadership at international level", said Dr. Norbert Bensele, Head of DB Schenker on the Management Board of DB ML AG responsible for the Transportation and Logistics Division, speaking to journalists in Hamburg. "We already experience customers' interest."

"Operating across the Eurasian Landbridge, the container trains are to link up Shanghai and Beijing with Hamburg, Nuremberg, and Duisburg with a weekly regular service. Interest in the new service has already been shown by companies in the automotive industry, the chemical industry, manufacturers of household goods, and from the engineering and paper industries. The trains will be marketed by DB Schenker's national companies.

Welcoming you to join the Logistics Expo 2008 with DB Schenker

Dear Customer,

We would like to introduce to you our professional services, which can successfully support your business and assist you in facing tomorrow's challenges.

Please visit us at:
Nanjing International Expo Center
Booth 1A121
19 - 21 Nov 2008

For registration, kindly refer to:
www.2456.com/logistics

We would like to take this opportunity to thank you for your continuous support and cooperation and look forward to welcoming you at our booth.

Yours sincerely,
 Schenker China Ltd.